

Why Would a Customer Lease or Finance Equipment?

Why should you consider Leasing or Financing your equipment? Customers want, need, and expect options when considering purchasing equipment.

Top Reasons Customers Lease or Finance Equipment:

- Planned Replacement Intervals
- Its EASY, Fast, and Affordable! Usually Just a Simple 1 Page Application!
- Buy what you REALLY want or NEED now for a FIXED Monthly Payment to meet Your Budgetary Needs
- Pay for Your Equipment as it is Being Used and Producing Income!
- Maintain and preserve working capital for non-financeable purchases such as business expansion, marketing campaigns and adding inventory.
- Tax advantages under IRS Section 179, Certain types of Sales Tax and depending on how the agreement is structured you may be able to write off 100% of the monthly payment.
- Custom Payment Structures & Options Are Available. Inquire With Your Needs.

Planned Replacement Intervals (PR)

- Planned Replacement eliminates the maintenance costs of servicing the safe and proper function and aesthetics of your equipment
- Manufacturers of equipment are always improving both durability and “user features”. PR agreements assure your fitness center is always “up-to date” with the latest equipment.
- Increases member retention and new membership sales by being up-to-date.
- Under PR, every 3 years (or the interval you like) your staff and members can test the latest fitness equipment
- PR provides lower lease payments than “lease to own” leasing.
- Buy-out option. You can decide to “buy-out” the residual value of the equipment at the end of the term or upgrade. Its your choice.
- Some Facility owners decide to buy-out the residual value of equipment at the end if the equipment is in good shape.
- All of the equipment can be removed and replaced on schedule with your new equipment purchase

*All programs and terms are subject to credit approval.



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